



Felix Schulte <schulte.felix@gmail.com>

contract

hol <holly@fastcraft.co.nz>

Mon, Oct 12, 2009 at 10:55 PM

To: Felix Schulte <schulte@studdex.com>

Again see the email below which details the commission. Was sent early June and you have been invoiced accordingly as to the prices stated in the email. You don't get commission on freight, the free speedpuck or commission on your commission. If it's not working for you then we can come to an agreement to terminate your resellership.

Hi Felix

Thanks for the contract, Have attached signed copy back - I'm sorry! Couldn't attach as one so sent individual pages.

Bladerider have just put out a deal for free freight and covers to Europe so we were thinking we should do the same. We want to act quite quickly on the deal.

Our deal is:

Assassin SS \$18300 NZD (approx \$8206 Euro) Retail. Includes the full boat package, including Freight (to major international airports, has to be able to land a wide body plane ie a 747), and Covers (full set, we are doing at cost) and a FREE Speedpuck.

Felix's Wholesale price \$16800 NZD - which means you make \$1500NZD Approx \$672 Euro

Assassin GRS \$18990 NZD (approx \$8516 Euro) Retail. Includes the full boat package, including freight, covers and free Speedpuck.

Felix's Price: \$17290 NZD (\$7753 Euro approx) - which means you make \$1700 NZD Approx \$762 Euro

Excludes Taxes and Duty that will still need to be paid by the end customer.

Let us know what you think. Also Jonas Warrer from Denmark (49er gold medalist @ Beijing) has inquired about a boat. We really want to try and get him in a boat but he reckons hes looking for a sponsor first. I offered him a GRS for \$12000 NZD but he didn't jump at the chance. Have forwarded you a copy of all emails sent.

Also another contact Heinz Ineichen from Switzerland, have forwarded all emails sent.

At the moment our delivery time is around Early September. We have upped production but we are still out to September.

Regards

Holly

----- Original Message -----

From: [Felix Schulte](#)

To: [hol](#)

Sent: Tuesday, October 13, 2009 12:06 AM

Subject: contract

Hi Holly,

Last week I have sent you an email regarding the commission on the boats. As you know the contract and your price list do not match.

Unfortunately I haven't received an answer from you regarding this problem. I would like to have this problem solved and will not continue to put any more work into reselling until we have clarified the situation.

Hope to hear from you soon

best

Felix

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